



# Transforming Learning.

# Enhancing Outcomes.

Education technology  
designed for the  
real world.



# **Educators with a passion for technology.**

**Despite the huge investment in EdTech across the UK, the truth is that IT provision in many schools remains sub-standard. So we'd like to show you what 'good' looks like. We're Our Learning Cloud – or OLC for short. We're not a large multinational technology company. Instead, we're a commercial arm of Greenwood Academies Trust, so our experience and expertise comes from the 'inside'. We're educators first and foremost, with a deep understanding of our customers. We're trusted colleagues. And we're truly passionate about making a tangible difference to students and teachers.**

## **Our core offer**

We'll work with you to embed a 21st century teaching and learning culture with collaboration and engagement at its heart, based on a single, shared, scalable cloud-based platform, that brings a whole world of EdTech software products together in one place, with single sign on (SSO).

At the outset, we'll support your executive team to write, deliver and embed a long term digital transformation strategy. Then we'll put in place a single, integrated

high availability technology system, with greater levels of harmonisation and redundancy, and intelligent security to reduce the risk of outage, security breaches or data loss.

When you're up and running with us, your staff and students will be able to access all their work from any web-enabled device, from any place, at any time of the day or night.

It's all supported by dedicated solutions architecture, system and security audits and third line staff to support your transformation, and backed by in-depth training from experts in Microsoft solutions. In fact, we're recognised by Microsoft for the high quality training we deliver.



## Why work with us?

### Increase personalised learning

Make a positive difference to student engagement – and find more innovative, varied and rich ways of delivering the curriculum. In our experience, students find our platform highly engaging - with a level of control in the classroom that they enjoy in life away from school - and use our tools to engage with their teachers both inside and outside of lessons.

### Improve academic collaboration

Enhance the ways in which students can collaborate and partner on tasks and projects. Students use our platform to work with their peers in the classroom and beyond.

### Drive efficiencies

Focus more on the areas that make the greatest difference to your students by freeing up time, reducing the low-level admin burden, and improving work-life balance.

### Enhance inclusion and accessibility

Work with OLC, and inclusion and accessibility come as standard. The tools in Outlook 365 and Windows 10 enable you to more effectively meet the needs of your entire student body.

### Reduce your total cost of ownership

Empower your leadership team with greater visibility of and control over your IT costs.

### Train for tomorrow

We're a Microsoft Global Training Partner, and all of our trainers are Microsoft Certified Educators, enabling you get the maximum benefit from your new IT system.

# Learning: Anywhere. Any time. Any device.

## Our Services.

### Audit

To determine if your current IT estate is fit for purpose, we'll visit your school or Academy and talk to your team in depth. We'll analyse your hardware and systems and assess how they're used to support student learning and staff working practices.

Then we'll confirm the reliability and scalability of your physical IT infrastructure (including cabling, network switching, wireless networks, internet and servers) in order to meet your current and future requirements, taking into account the scope of the programme of services we'll provide.

### Mobility and availability

We'll confirm that your staff and students have ease of access to the resources they need on a device that's suitable for their level and role. We'll appraise the accessibility and quality of the service to students and staff, including an analysis of your VPN, adoption of cloud services, and use of SaaS.

### End user devices

We'll check the suitability and availability of devices for staff and students – on and off your school site – to make the most effective use of your digital strategy. We'll check everything from staff and student devices to projection tools and interactive whiteboards, tablets and smartphones.

### Compliance and security

We'll check your organisation's compliance with GDPR and Cyber Essentials Plus (as recommended by the ICO) and assess the risk of a possible data protection breach. The resulting report – which includes a check of your security and certification, licensing and backups – summarises all our findings and makes a set of strategic and tactical recommendations.

## **Core Cloud Service**

Our Core Cloud Service upgrades and migrates your school's IT functionality to fully Cloud-based storage and applications. This service includes tenancy management; Azure and Office 365 Management; data migration; education portal; MIS automation; back-ups and an agreed training plan.

## **Cloud Plus**

Cloud Plus is a complete, integrated package of cloud-based EdTech services. Working together with you, we'll produce a full five-year digital strategy, including a plan for IT expenditure, to ensure that your technology estate is fully fit for purpose. We'll manage every aspect of your IT estate and work with you in line with strict Service Level Agreements.

### **Cloud Plus includes:**

- Service Desk support
- Management of technicians and engineers
- Project management
- Change management
- Software configuration management
- Security and compliance
- License management
- Procurement
- Telephony
- Network infrastructure
- Future research and design
- Migration
- On-going staff training
- Data backup and restore
- An agreed training package for each site.

## **Training**

Over the past year alone we've trained 14,000 teachers from over 350 schools, academies and third sector organisations. So whether it comes to you on a standalone basis or as part of one of our packages, you can be confident that our training is truly world class. Not only are we a Microsoft Global Training Partner; our trainers are Microsoft Innovative Educator Experts and Microsoft Certified Educators. As former teachers, we use our skills, knowledge and experience to make sure that we meet the individual needs of your staff, no matter where they are on their own EdTech learning journey.

## **OLC Core Cloud and Cloud Plus Training**

### **Before migration**

We work with your staff to explain what's going to happen, what they need to do to prepare, and then show them how the new system will look.

### **During migration**

We conduct further training on the new tools that will be available, and ensure the personalised handover of staff devices.

### **After migration**

We offer bespoke training, working with your school's SLT to map out all the key topics and content.

### **Standalone training packages**

Working with your Senior Leaders, we can assemble comprehensive training plans to fit exactly what you need. From refresher courses on the basics to comprehensive training programmes across your Trust, as well as bespoke training pathways for key staff, we can design and build packages to plug your gaps and raise your skill levels.



# **Education. Education. Education.**

## **Our difference.**

**At OLC, we are educationalists with a passion for technology – not a technology company which sells to schools. We've flipped the traditional EdTech model, because we simply don't believe that the old way of delivering technology in schools is remotely good enough. We fundamentally believe in education supported by technology, rather than the other way around. So we start by approaching everything from a teaching and learning perspective.**

### **Transformational technology. Designed for schools.**

Bring OLC on to your team and we guarantee to help you save money at the same time as delivering higher standard IT. But we believe there's more to EdTech than cutting costs. We believe in technology that improves learning. Technology that just works, all of the time. And a teaching and learning environment where reliability breeds frequent use – and where there's no need for anyone to be fearful of technology.

### **A track record of success**

OLC started life by migrating all 36 schools in the Greenwood Academies Trust – on time and within budget – enabling over £1.5m in savings over the past five years.

Since then, we've secured contracts with over 20 multi-academy trusts, providing technical services and training support. And today, we deliver a full cloud-powered solution to over 32,500 users in the 3-19 education space.

### **Credentials and accreditations**

Today, we are one of a small number of Microsoft Global Training Partners in the UK and we are a Microsoft's Regional Delivery Partner (RDP) of choice for the northern region. We are also an accredited Microsoft Cloud Solution Provider and are on the Crown Commercial Services G-Cloud 12 and Digital Outcomes and Specialists 5 frameworks.

Each and every member of our team has worked in schools or with schools for many years, giving us a unique perspective of the challenges you face. All our trainers are former teachers, able to adapt training to meet the needs of staff wherever they are in their tech learning journey. Meanwhile, our partners all have long track records of successful project delivery.



## Working in partnership with you

At OLC, we take a partnership approach from the outset, with delivery very much 'in your shoes' over a 16-week end-to-end process, during which you'll be supported all the way.

Working with a proactive and collaborative mindset, we'll meet and train your staff on multiple occasions, building change management into the programme plan. Above all, we believe that strong, enduring relationships with your teaching staff, SLTs, Trust Executive and Trustees are critical to the success of any major EdTech project. And that's exactly what we work to deliver.



# Auditing. Securing. Collaborating. Training. Learning. Growing.

## Our Learning Cloud

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